

# NOTICE OF INTENT TO PURCHASE SOLE SOURCE COMMODITIES and/or SERVICES

DATE/TIME OF INITIAL POSTING

**APPROVED**

By Joe Benjamin at 11:24 am, May 28, 2025

*Joe Benjamin*



DATE/TIME POSTING REMOVED

The products and/or services listed below or on the attached pages are believed to be of a unique or proprietary nature and therefore only available from one source. If you believe you have a 'like' product or service to offer, please submit your complete cost proposal including descriptive literature and detailed technical specifications by email to the attention of the buyer listed below. If you prefer you may mail your proposal to the buyer at:

School Administration Building  
Attn: Purchasing Department  
301 Fourth Street SW  
Largo, FL 33770-3536  
Buyer: Christina DiLeonardo-Rowan  
Buyer's Email: dileonardoch@pcsb.org

Bid File Reference No.: 6460-1291  
Power Floor AFM Mobile

This notice was posted on May 28, 2025. All proposals must be received by the buyer by no later than 4 p.m. E.T. on June 6, 2025. Proposals received after this deadline will not be considered.

Thank you for your interest in Pinellas County Schools



PowerUpEDU  
1590 N. Roberts Rd.  
Kennesaw, GA 30144  
888-517-3824  
[info@PowerUpEDU.com](mailto:info@PowerUpEDU.com)  
[www.PowerUpEDU.com](http://www.PowerUpEDU.com)

**Date:** 5-27-2025

**To Whom It May Concern:**

This letter serves as confirmation that **PowerUpEDU** is the **sole source provider** of the **Florida B.E.S.T. standards-aligned content** for the **PowerFloor ActiveFloor Mobile** solution. While the ActiveFloor hardware may be available through other channels, the **Florida B.E.S.T. standards-aligned educational games and content**—developed and curated by certified educators—are **exclusively available through PowerUpEDU**. This content is not distributed or licensed through any other vendor, reseller, or third party.

In addition to the exclusive content, PowerUpEDU provides:

- Professional learning and training delivered by certified educators
- Installation services by certified installers
- Ongoing support and consultation to ensure successful implementation

Due to the proprietary nature of the Florida B.E.S.T.-aligned content and the integrated services provided, PowerUpEDU is the **only authorized source** for this complete educational solution. If you have any questions or require additional documentation, please do not hesitate to contact us.

Sincerely,

*Jerry Gaillard*

**Jerry Gaillard**  
VP of Sales  
PowerUpEDU  
[Jerry@PowerUpEDU.com](mailto:Jerry@PowerUpEDU.com)

# PowerUp EDU

1590 N Roberts Rd  
Suite 205  
Kennesaw Georgia 30144


QUC  
# PUP-10288

Bill To  
**PINELLAS CO SCHOOL DISTRICT (FL)**  
PO BOX 2942  
LARGO FL 33779

Ship To  
PINELLAS CO SCHOOL DISTRICT (FL)  
301 4TH ST SW  
LARGO, FL 33770

Customer Contact  
CHARMAINE RUSHING  
7275886000  
RUSHINGL@PCSB.ORG

Quote Date : 04-08-25  
Expiration Date : 05-30-25  
EDU Consultant : Jamie Iannone  
Terms : Net 15

#	Item & Description	Qty	Unit Price	Amount
1	 PowerFloor AFMobile MAX Solution with 12 Month Portal License and State Aligned Accelerator Learning Content (GA/FL/AL/NC/SC) Transform learning with the portable ActiveFloor Mobile Max, which includes hardware, projector, computer, software, motion sensing camera, all inside a protective casing along with a specialized vinyl floor. This special version of the ActiveFloor from PowerUpEDU is enabled with the capability to use state-standards aligned games for GA/AL/FL/NC/SC.  Also Included: 1) 2-hour virtual professional learning session by a PowerUpEDU Professional Learning Specialist. These specialists are certified educators with extensive classroom and school/district leadership experience with in-depth mastery of Active Floor and the expertise to implement effectively, enhancing student learning and maximizing teacher and staff usage. This ensures a significant return on investment by driving educational success and operational efficiency. 2) Installation by classroom technicians who specialize in placing learning technology in schools. With experience in 1000s of classrooms and factory trained by ActiveFloor, our technicians take special care to ensure the installation is supportive of the learning objectives as defined by your school/district and your Education Consultant. All we do is Education.  12-Month Access for the following: 1) 19,000+ games and 20+ content creation templates. 2) PowerUpEDU Standards-Based Game Accelerators, a proprietary library of engaging digital games only for PowerUpEDU Active Floor customers. These state-standards-(GA/AL/FL/NC/SC) aligned games cover ELA, Math, Science, Social Studies, and STEM for grades K-12, blending physical activity with cognitive development	1.00 Each		

#	Item #	Description
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through varied difficulty levels.

3) Included in the first year after your installation, PowerCare provides local, live US based phone, email and chat support for your customer trained personnel.

Ensures your ActiveFloor is working at optimal levels with relevant updates and quickly resolves annoying technical anomalies that interfere with teaching your students.

4) Advance replacement for parts under warranty along with an on-site technician as required to replace warranty replacements.

## Notes

Please send all orders to [ORDERS@POWERUPEDU.COM](mailto:ORDERS@POWERUPEDU.COM)

## Terms & Conditions

FOB Origin/prices are subject to change at any time without notice

Prepayment Accepted in lieu of PO - Please ask your Education Consultant for an Invoice for PrePayment

Check or Money Order

Wire Transfer - Fees added to invoice

Credit Card - Additional 2.9% Fee added to invoice.

Products are non-returnable

A deposit may be required with some orders